Cheshire's most successful commercial property agents

13th July 2004

EG*i*, part of Estates Gazette Group, announces that GVA Grimley and Roger Hannah & Co have been recognised in its 2003-04 deals competition as the most active national and regional agent respectively in Cheshire.

The competition is based on the number of deals completed by each agent, irrespective of size, and received by EG*i* over the last 12 months for all types of commercial property.

The number of deals submitted to EG*i* by companies operating in Cheshire has been stable in the past 12 months.

One sector dominates

During this period the Retail sector has dominated Cheshire's commercial property market with 42% of the completed transactions, compared to 33% for the Office sector and 20% for the Industrial sector.

The majority of deals submitted to EG*i* by both GVA Grimley and Roger Hannah & Co were for the Retail sector

Simon Reynolds, Agency Partner at GVA Grimley said: "The results are symptomatic of confidence returning to the service sector from occupiers who are now in the third quarter of growth after some 3 years of not making moves. Supply is static and demand is increasing."

Stuart Cooper, Head of Agency of Roger Hannah & Co said: *"Cheshire has for a long while been considered a desirable location and has profited from its proximity to major onurbations and airports. The area can provide rural / semi rural working environments only 15 minutes drive from an International Airport or City Centre giving occupiers the best of both worlds.*
All sectors have out performed the previous 12 months with prime offices rents now approaching the £20 per sq ft mark or Capital values £200 per sq ft. New build sheds also are proving popular with Capital values reaching circa £70 per sq ft (capital). With freehold properties still in short supply and high demand the trend would appear to be continuing upwards."

About EG*i*

EG*i*.co.uk, part of the Estates Gazette Group, was launched in 1996, making it one of the first web businesses. It has already established itself as the UK's leading online news, information and research service specific to the commercial property professional.

EG*i* consists of a core subscription to its news and information service, including real time news, Estates Gazette archive, deals database, ratings list, books, companies' database, egpropertylink.com and situations vacant. Additional services include EG*i* Legal, London Office Database, London Residential Research, Residential Property Research (Birmingham, Leeds, Manchester and Sheffield), Shopping Centre Research, Planning Service, Auctions Service and Retailers' Requirements.

The service has in excess of 20,000 subscribers including leading commercial property developers, agents, buyers and potential leaseholders.

About EG*i* Deals

EG*i* runs a weekly Deals Competition for the most active national and regional agents (based on the number of deals submitted over the last 12 months). This competition is based around the Estates Gazette features list and winners are announced in the relevant Focus Feature in Estates Gazette.

EG*i*'s Deals Awards are based on the number of deals submitted throughout the calendar year, and awards are given to the most active agent in the main UK geographical region and by main industry sector. The full list of 2003 Award winners can be found at: http://www.egi.co.uk/egipost/2003deals.pdf

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